



GRAS SAVOYE

Willis Towers Watson



Willis  
Towers  
Watson

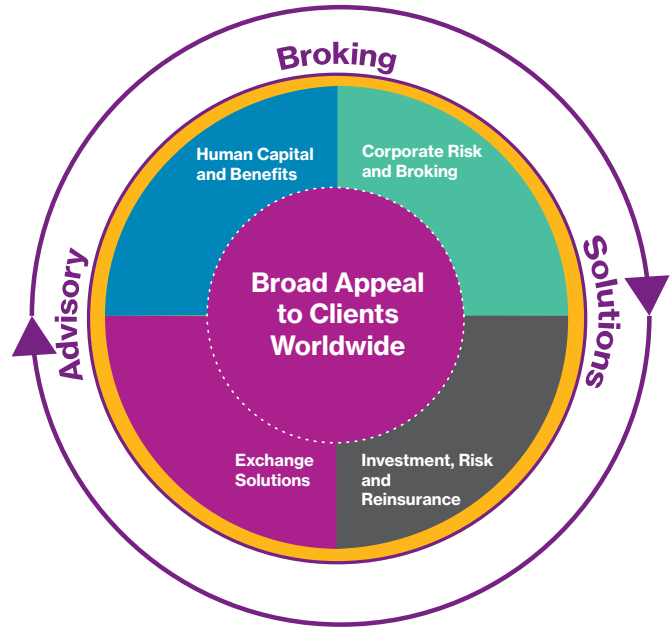
Willis Towers Watson in France

Together, we unlock potential



# A truly Compelling Combination

Willis Towers Watson is a leading global advisory, broking, management and solutions company that services clients all around the world.



# Willis Towers Watson: A global view of risk management and talent

## Our objectives

Our distinct, connected perspective across talent, assets and ideas unlocks potential for our clients, protects and strengthens institutions and individuals.

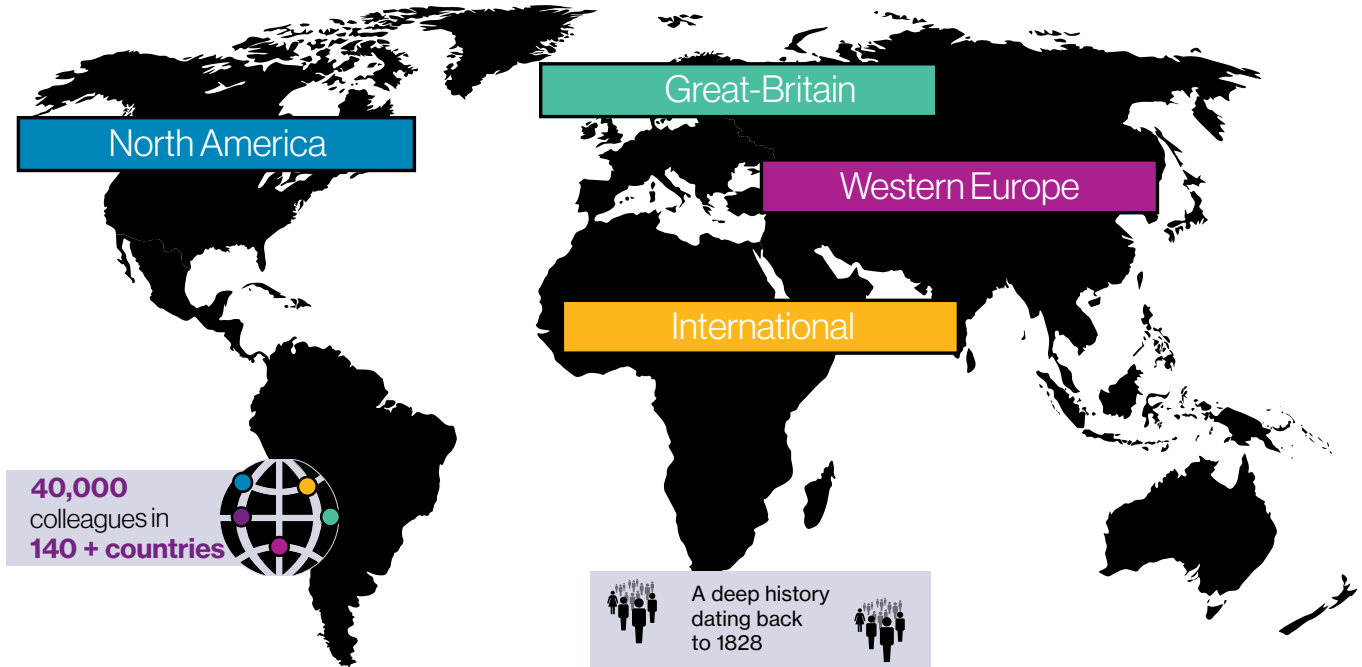
We design and deliver solutions that:

- manage risk,
- optimize benefits,
- cultivate talent,
- and expand the power of capital.

## Our assets

- Understanding client needs
- Analytical and actuarial approaches based upon innovative tools and constantly updated databases
- Industry-specific knowledge and expertise organized into dedicated teams

# Willis Towers Watson: An integrated global network



**40,000**  
colleagues in  
**140 + countries**



A deep history  
dating back  
to 1828





# Willis Towers Watson: Five values

Client focus, Team spirit, Integrity, Respect, Excellence







# Willis Towers Watson: Four Business Segments

Human Capital  
and Benefits  
(HCB)



Corporate Risk  
and Broking  
(CRB)



Investment,  
Risk and  
Reinsurance (IRR)



Exchange  
Solutions  
(North America)



# HCB - CRB

## ✓ Human Capital and Benefits



INSURANCE BROKERAGE SAVING SCHEMES  
EMPLOYEES BENEFITS TALENT MANAGEMENT HUMAN CAPITAL  
HIGH PERFORMING ORGANIZATIONS  
EXECUTIVE COMPENSATION WELL-BEING  
GLOBAL REWARD PERSONAL RISK BENEFITS WELFARE PROVISIONS  
HEALTHCARE COST SAVING  
THIRD-PARTY ADMINISTRATION ADVISORY  
PUBLIC ENTITIES EMPLOYEES BENEFITS HEALTH  
RETIREMENT HUMAN RESOURCES CONSULTING

## ✓ Corporate Risk and Broking



RISK MAPPING SECTOR EXPERTISE RISK IDENTIFICATION  
MARKET KNOWHOW EMBRACING RISK  
MANAGEMENT OF CAPTIVES NON-LIFE INSURANCE  
TRANSPORT FRAUD & CYBER-RISKS CIVIL LIABILITY  
OPERATING LOSSES CREDIT INSURANCE  
POLITICAL RISKS CAR FLEET SPECIAL RISKS  
AFFINITY PROGRAMS DISTRIBUTION ENGINEERING  
BUILDER'S RISK INSURANCE RISK MANAGEMENT  
INSURANCE MARKET KNOWLEDGE

# IRR – Exchange Solutions (North America)

## ✓ Investment, Risk and Reinsurance



STRATEGIC ADVICE TO RE-INSURERS

DATA MANAGEMENT

NEW OPPORTUNITIES    SOPHISTICATED APPROACH TO RISK

MAXIMIZED PERFORMANCE    DATA ANALYSIS

IMPROVED FINANCIAL PERFORMANCE    SERVICES TO INSURERS

INVESTMENT CONSULTING

## ✓ Exchange Solutions (North America)



EMPLOYERS AND EMPLOYEES

OBAMA CARE    NORTH AMERICAN MARKET

INNOVATIVE SOLUTIONS    SOFTWARE

TECHNOLOGY PLATFORMS    EXCHANGE-BASED SERVICES

BROAD CHOICE OF OPTIONS

COMBINED UNDERSTANDING OF REGULATION AND RISK

BEHAVIORAL INSIGHTS



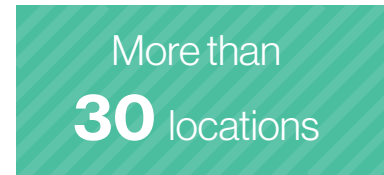
# Willis Towers Watson in France

France is the third largest country of the group after the United States and the United Kingdom.

In France, Willis Towers Watson operates through two brands:



*Key figures for France :*



# Gras Savoye Willis Towers Watson in France

## Our core business

- Consulting
- Mediation
- Management
- Solutions



Our unique approach provides global solutions driving superior results for our clients

## Our expertise fields

- Across all insurance sectors
- Addressing all risk and people issues



Our accurate knowledge of our clients' challenges helps us conceive comprehensive answers

## A comprehensive footprint

- A unique regional network



Our local network provides close proximity to our clients



## About Willis Towers Watson

Willis Towers Watson (NASDAQ: WLTW ) is a leading global advisory, broking and solutions company that helps clients around the world turn risk into a path for growth. With roots dating to 1828, Willis Towers Watson has 40,000 employees serving more than 140 territories. We design and deliver solutions that manage risk, optimize benefits, cultivate talent, and expand the power of capital to protect and strengthen institutions and individuals. Our unique perspective allows us to see the critical intersections between talent, assets and ideas – the dynamic formula that drives business performance. Together, we unlock potential.

Learn more at [willistowerswatson.com](http://willistowerswatson.com)

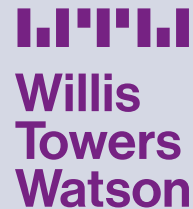
Insurance and Reinsurance Broker

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Tel: 01 41 43 50 00. Fax: 01 41 43 55 55. <http://www.grassavoie.com>. Company (société par actions simplifiée) with a capital of 1 432 600 euros. 311 248 637 RCS Nanterre. N° FR 61 311 248 637. Intermediary registered on the Register of Insurance Intermediaries (ORIAS) under N° 07 001 707 (<http://www.orias.fr>). Gras Savoye is under the control of the ACPR (Autorité de Contrôle Prudentiel et de Résolution) 61 rue Taitbout 75436 Paris Cedex 9.  
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